



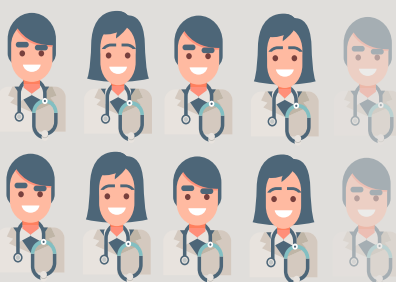
PAYMENT MODEL REFORM

Are You Prepared For Success In The Ever-Changing World Of Healthcare Reimbursement?

WHAT IS YOUR LONG-TERM STRATEGY?

As the **79 million baby boomers turn 65**, they will grow the Medicare-eligible cohort from **13.1% to 20.3% in 2030**.

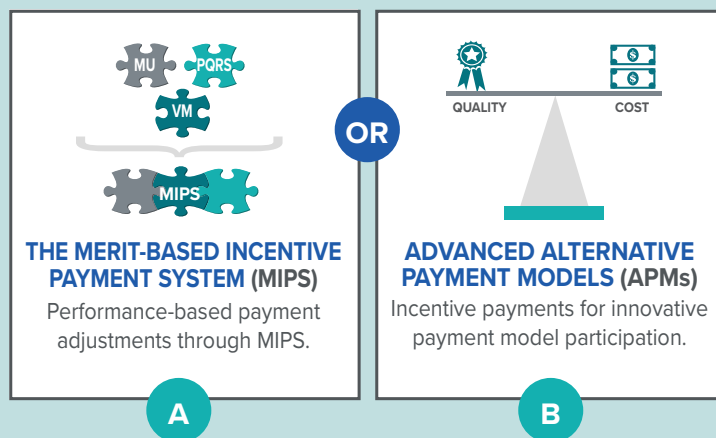
Physician buy-in is required for successful implementation, yet



80% are **NOT FAMILIAR** with **MACRA**

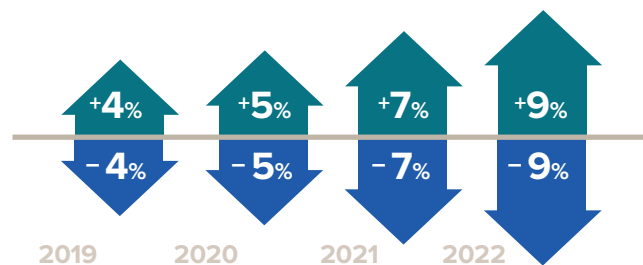
SOURCE: The Physicians Foundation, 2016 Survey of America's Physicians

MACRA OFFERS TWO PAYMENT OPTIONS



MOST CLINICIANS WILL SEE A PAYMENT ADJUSTMENT

Clinicians who score above or below the national thresholds will see an increase or decrease in payment based on their MIPS scores.



THE MACRA TIMELINE IS AGGRESSIVE

Performance Year 2017 is used to determine clinician payment adjustments in 2019.

* Providers may not be certain which track they will fall into when reporting in 2017.

MACRA IS BIGGER THAN CLINICIAN COMPENSATION

Strategy decisions made in 2017 will impact compensation arrangements, occupancy rates & financial success.

91% of healthcare CEOs expect MACRA to increase physician employment by larger practices and systems.

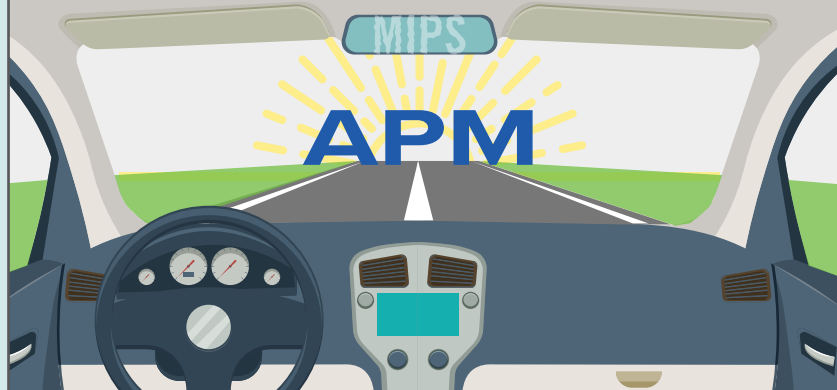
SOURCE: Modern Healthcare Research, 2016



MIPS IS A REST STOP

CMS estimates only 5-8% of clinicians are eligible for Advanced APMs in 2017. **Over the long term, the Advanced APM will become the preferred choice for providers.**

SOURCE: Department of Health & Human Services - Executive Summary, 2016



HORNE's Healthcare team's comprehensive knowledge helps you make sense of the changing business landscape for healthcare providers. Our range of services are focused on anticipating, assisting and simplifying these opportunities so you can keep excellent clinicians, provide high-quality services and reduce costs of care. How can we help you thrive in the age of payment model reform?



PAYMENT MODEL REFORM SERVICES



PAYMENT MODEL REFORM: DON'T GET LEFT BEHIND



MIPS/APM Overview for Healthcare Leaders

Success in the new world of pay-for-value demands collaboration between clinicians and the C-suite. Our MIPS/APM Overview for Healthcare Leaders offers key stakeholders relevant information about MACRA, the differences between MIPS and APMs, and the potential implications and opportunities involved. When everyone starts from a common baseline of knowledge and understands the role they play, it becomes easier to align around the key opportunities and find solutions that benefit all stakeholders.

MACRA Readiness Assessment

Are you ready to pick your pace of participation? Do you have the technology and processes to report on the necessary MIPS measures? Do you have a long-term plan in place to maximize your financial rewards? A MACRA Readiness Assessment will identify the required information and process gaps long before the reporting deadline, enabling you to consider and implement appropriate strategy.

MACRA Financial Impact/Modeling

Every option within MACRA has both short- and long-term impact—from the choice of whether to participate in MIPS or an APM, to the selection of specific quality measures, to the option of reporting as a group or as individual providers. MACRA Financial Impact/Modeling quantifies the impact of different scenarios, and lifts the analysis burden from your shoulders so your focus stays on your patients.

MACRA Integration and Due Diligence Consulting

Long term, those healthcare providers who will reap the greatest returns will participate in Advanced APMs. Success in these value-based payment models will require collaboration and integration with other healthcare providers along the continuum of care. With deep experience in healthcare M&A and valuation, we help you examine possible integration strategies, recommending options and supporting implementation of those transactions.

MACRA Strategy Planning

Disruptive change demands different thinking. MACRA Strategy Planning is designed to facilitate strategy discussions that allow you to anticipate and circumvent problems, creating purposeful, constructive change from the inside out. We engage stakeholders to identify short-term and long-term solutions that are best for your organization as a whole.

Provider Compensation Model Design for MACRA

Value-based incentive programs fall without provider support. Provider Compensation Model Design for MACRA draws on decades of experience designing compensation models for all types and sizes of healthcare entities to design an incentive system that works for your organization. The proposed model recommendations will align compensation with MACRA objectives and comply with all rules and regulations regarding physician compensation.



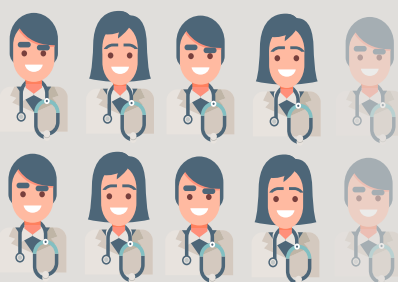
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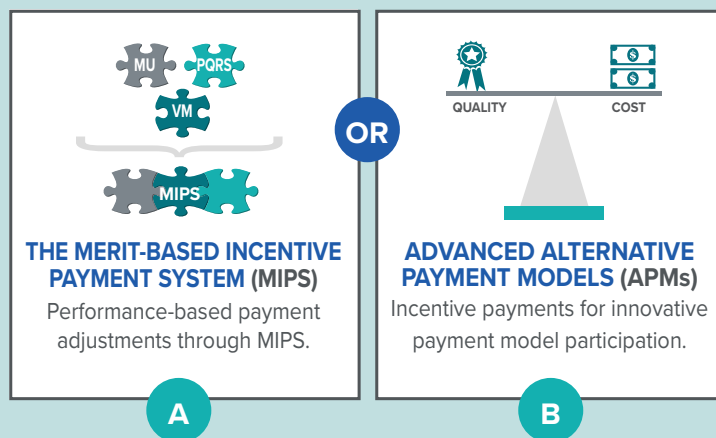
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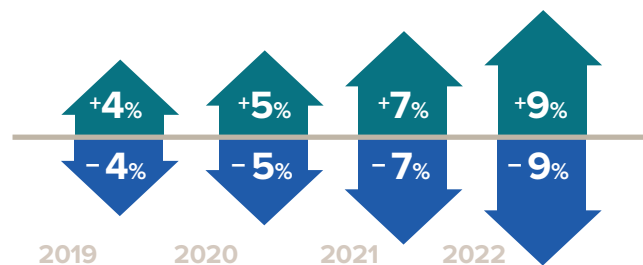
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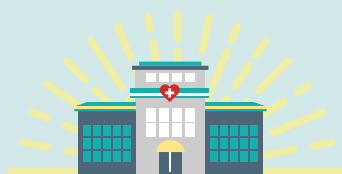
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